

CONSULTANT RETREAT

January 2022

Be one of the Top 50 Consultants to join us for a memorable 1 night, 2 day Consultant Retreat in January 2022 in our Distribution Center in North Carolina.

WHO CAN PLAY	All Consultants
QUALIFICATION PERIOD	1 September 2021 to 30 November 2021
QUALIFICATION REQUIREMENT	<p>This is a points based promotion. As long as the below criteria are met, the top 50 Consultants ranked by points will win their place on our Consultant Retreat – an in person getaway to take place in TBS Distribution Center, in January 2022.</p> <p>To be included in this incentive you must achieve the following within the qualifying period:</p> <ul style="list-style-type: none"> • Start qualification period as Consultant, Beauty Consultant or Star Beauty Consultant • Must achieve Personal Commissionable Sales of \$1500 PV in the qualifying period • Must sponsor a minimum of 1 NEW Personally Sponsored Consultant achieving a minimum of \$175 Personal Sales in the qualifying period <p>Points are awarded as follows:</p> <ul style="list-style-type: none"> • For Personal Sales (when minimum criteria is met) \$1=1 point • For New Personally Sponsored Consultant Sales (when they achieve a minimum of \$175 Personal Sales in the qualifying period) \$1=2 points
TRACKING	<p>We will be sharing a weekly top 100 tracker report by points, perfect to support you, keep you on track on your position and what you need to do to achieve your place. It'll be available on the Business Hub every Tuesday.</p> <p>Please note: Tracker will show ranks and share point values.</p>
WHAT IS INCLUDED	<ul style="list-style-type: none"> • 1 night double shared accommodation (mid-end January 2022, date to be confirmed) • \$500 in form of commission payment to be used for travel • Training, recognition, celebration and fun! • Complete itinerary to be shared closer to date

INCENTIVE REWARDS & CONDITIONS

- This is a points-based promotion and only open to those who hold the title of Consultant, Beauty Consultant or Star Beauty Consultant from 1 September 2021 (based on August titles after commission run).
- New Personally Sponsored Consultant who joined prior to 1 September 2021 will not count towards the minimum recruiting criteria as stated above.
- New Personally Sponsored Consultant need to be registered between 1 September 2021 and 30 November 2021.
- Anyone re-registering as a Consultant within 12 months of being de-activated as a Consultant (“reinstated Consultant”) will not be counted as a new Personally Sponsored Consultant for this promotion.

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- Support Office will calculate the points earned by each Consultant and their decision shall be final. Support Office will notify everyone who has achieved by email asking for confirmation of whether they will be attending the Consultant Retreat. Deadline dates to be issued by The Body Shop At Home™.
- The Consultant Retreat is subject to availability and safety of Consultants. The Support Office reserves the right to change any element of this trip without notice or penalty and award a substitute trip/experience of similar value. The trip is non-transferable. No cash alternative.
- You can only attend a maximum of one Consultant Retreat each year, with the year running January through to December. If a Consultant meets all qualification requirement and promote to RGL or above it will only give them the right to one place.
- Places are strictly non-refundable and non-transferable.
- Consultants must at all times represent the company in a positive light and refrain from activity which would bring disrepute to themselves, another Independent Consultant or The Body Shop®, whether legal or otherwise on the trip as this may result in you either being required to return to your home or your account terminated on return.
- The Body Shop reserves the right to cancel, postpone or adjust the reward at any time in the interest of Consultant safety and travel requirements which may include the offering of a virtual experience or other prize.
- Consultants must be in good standing with an active account in the month of travel.
- Winners must provide their own comprehensive travel insurance and present these details to The Body Shop At Home™ when requested in 2022.
- The prize(s) can only be redeemed on the dates indicated and is not transferable or redeemable for cash.
- The prize cannot be extended i.e. you cannot increase the length of time you are on the Consultant Retreat.
- Winners will be provided with \$500 in form of commissions payment to be used for travel. This will be deposited during one of the weekly commissions runs after close date of incentive.
- Accommodation is provided on a twin share basis and your sharing partner is at the discretion of The Body Shop At Home™.
- Attendees must make smart choices about the activities that they undertake while on the Consultant Retreat, ensuring that the activities are safe and are booked using reputable tourist groups.
- We also remind Consultants of The Body Shop's commitment to fight for a fairer and more beautiful world. Consultants must not partake in activities at the destination that directly or indirectly affect any of The Body Shop's purpose.
- Achievers are not permitted to sell/transfer/give their place to any other person. The name on the account must match the person travelling.
- An opt-out option due to COVID-19 will be available. Details will be released closer to the event date.
- The Body Shop At Home™ will not be liable to the winner and will not accept responsibility for:
 - Any cancellation by the winner for whatever reason or failure by the winner to take the prize(s).
 - Any cancellation, postponement or unavailability of prize(s) beyond the control of The Body Shop At Home™.
 - The death, illness or injury of the winner or loss of or damage to property in the course of the prizes being taken or travel to and from the prizes being taken.
 - Any necessary medical, hospital, dental and repatriation expenses incurred.
 - Any necessary additional accommodation, meal and travelling expenses incurred after departure, that are over and above what the company had originally agreed to pay, in the event that you are required to return to your home /or extend stay due to hospitalization or any other reason.